

The solutions we bring the customer:

- * dramatically reduced nightly room-night spend
- * reduced internal workload
- * increased satisfaction and productivity
- * global pricing intelligence and destination knowledge



the challenge

In an increasingly competitive airline environment, where increased margins are a key to sustainability, airlines are looking for ways to streamline crew accommodation costs and satisfy the needs of their workforce. Engaging a company with the right operational and managerial airline experience, as well as one with the right hospitality connections, is paramount to successfully negotiating the right rates and the best amenities to lower crew costs. Airlines looking for a new approach, look to 'meetGCA'.

our solution

When meetGCA is brought on board, our crew goes to work immediately, identifying the cities that can quickly realize the greatest savings. Our team works collaboratively with your internal crew accommodations department and travel schedulers to start implementing the best properties that satisfy all required union and company criteria for savings, quality and location.

Engaging each hotel on a one-on-one level allows meetGCA to leverage its buying power and knowledge of hotel and airline contracts, ensuring a successful outcome for all stakeholders. We utilize over 28 years of supplier relationships from properties both large and small, working locally to describe the needs of our customers. Proper, informed communication, as well as an understanding of the negotiation process, gives our clients the best representation. Further, our first-hand destination knowledge in various markets around the globe make sure we are connecting customers to the right venue.

In order to support our customers needs for year over year savings, without sacrificing quality or amenity, we ensure that we are identifying realistic properties with flexible contract terms. *meetGCA understands the importance of business relationships and we value the partnership approach we take with our customers and suppliers.*

your results

We exceed the expectations of our clients with our responsiveness, flexibility and savings solutions, meeting all the necessary requirements spelled out in our initial meeting. We increase satisfaction and value by:

- Lowering overall spend system wide
- Reducing internal workload by negotiating with the supplier on behalf of our client
- Increase year over year savings by negotiating long-term contracts
- Adding amenities for the crewmembers, such as breakfast or reward points
- Presenting ground transportation solutions further reducing monthly costs

the bottom line

Airlines need every competitive edge available in the marketplace. To get that edge, start with a NO COST analysis of your crew accommodations spend with an industry specialist.

meetGCA will provide personalized service with the best product knowledge.

Partnering with us is the right choice to lower costs and increase satisfaction. We take our customers crew accommodations needs to new heights.

meetGCA today.